

Amit Prajapati

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Objective

Experienced Technical Consultant with 7+ years in Dynamics 365 CRM, Azure integration, and full-stack development, including significant leadership in managing teams and delivering complex solutions. Seeking to apply my expertise to drive innovation and enhance business operations in a dynamic, growth-focused organisation.

Work Experience

Nagarro Software Pvt. Ltd.

Staff Engineer

April 2025 - Present (1 year +)

Cloudfronts Pvt Ltd.

Team Lead

October 2023 - April 2025 (1 year 1 month)

Technical Consultant

April 2022 - October 2023 (1 year 7 months)

Software Engineer

July 2019 - March 2022 (2 years 10 months)

Enroot Innovation Foundation

IT Lead

May 2020 - Present (5 years 10 months)

Design Lead

August 2018 - May 2020 (1 year 10 months)

Google Crowdsource Community

Graphic Designer

February 2018 - June 2019 (1 year 5 months)

National Blood Transfusion Council

Project Intern

May 2018 - June 2018 (2 months)

BFY Sports & Fitness

Freelance Graphic Designer

December 2017 - January 2018 (2 months)

Projects & Roles

Nagarro

Integration & CRM Developer

Stock Exchange Company, Abu Dhabi

IT Solutions Provider and Digital Transformation

Aggregator, USA

SSC from Swami Vivekanand English Medium School

Board

MSBSHSE, Pune

Year of Passing

2013

Percentage

66.6%

Skills

Leadership, Resource Management, Project Management, Customer Management, Sales & Pre-Sales, Time Management

Technical Skills

Dynamics 365 CRM [7+ Years]

Environment & Process Setup, Plugin, CloudFlows & Automation, WebResource, User Management, Security Role, Model-driven App and Integration with third-party application

Microsoft Azure & Integration [4+ Years]

Azure Function, Logic Apps, DevOps CI/CD, Integration and Data Management Services, API Integration

Programming & Scripting Languages [7+ Years]

C, C#, Java, JavaScript, Python, TypeScript, X+

Microsoft Power BI [2+ Years]

Dashboard creation, Dataset Design and role setup.

Web Technologies & Languages [3+ Years]

HTML, CSS, JS, PHP, WordPress, MERN stack, Product Design

Database [1+ Years]

MySQL, Postgres, Firebase, PostgreSQL, MongoDB

Designing [4+ Years]

UI/UX, Adobe Photoshop, Adobe Illustrator, Adobe XD, Figma

Android [0.5 Years]

Android Studio (Java), React Native, Xamarin, Progressive App

Projects & Roles

CloudFronts

Project Lead

Casting Manufacturer and Distributor, USA
Account and Advisory Firm, USA
Business Training Provider, USA
Car Leasing and Rental Company, USA
Testing Machine Manufacturing Company, USA
Enterprise Tech Conglomerate & Investment Holding, Abu Dhabi

Team Lead

IT Consulting Company, Cameroon

Integration & CRM Developer

Construction Project & Mgt Service Provider, Singapore
IT Consulting and Cloud-Based Solution Provider, USA
IT Solution Provider for the Pharma Industry, Australia
Health Service Provider, Australia
RnD and Laboratory Solution Provider, Switzerland
Private Equity Firm, USA
Steel Window & Door Manufacturer, USA
Cooking Equipment Company, USA

Roles and Responsibilities:

- Client Interaction & Pre-sales
- Requirement Gathering
- Solution Architect
- Development and Testing
- Deployment and Go-Live
- Technical Support

Enroot Innovation Foundation

Full-Stack Developer

Dezineline
Global Parli
Let India Breathe

Graphic Designer & Event Mgt

Ek Se Anek
Smart City Ideathon (Partnered Event)
APSIT Hackscript 1.0 (Partnered Event)
Innovate For Mumbai 2018

Roles and Responsibilities:

- Full-Stack Developer
- Graphic Designer

APSIT - College Project

Project Lead and Developer

AgriTech: Online Inventory Mgt System for Farmer
Online Parking Management System
Hospital Management System

Roles and Responsibilities:

- Full-Stack Developer

Certification

Microsoft Certified:

Trainer
November 2021 to present
Dynamics 365 Customer Insights (Journeys) Functional Consultant Associate
March 2024 to present
Power Platform Solution Architect Expert
June 2022 - June 2024
Power Platform Developer Associate
May 2021 to Present
Dynamics 365 Sales Functional Consultant Associate
Aug 2020 to Present

Microsoft Technology Associate:

HTML5 Application Development Fundamentals

Other:

Fundamentals of Digital Marketing by Google
Build Real World Native Cross-Platform Application by ISGeSolutions
Android Development by Aptech

Education

I. T. Engg. from A. P. Shah Institute of Technology

University	Mumbai University
Year of Passing	2019
SGPI	8.03

HSC from Vidyamandir High School & Jr. College

Board	MSBSHSE, Pune
Year of Passing	2015
Percentage	66.7%

Extracurricular

Ojus: Culture Fest of APSIT

Mentor - 2019
Designing Head & Sports Co-ordinator - 2018
Creative Volunteer and Sports Volunteer - 2017

Exalt: Technical Fest of APSIT

Member of Design Team - 2017
Mentor - 2019

Departmental Magazine and Newsletter

Head of Editorial Team

ICASTE

Designing Head – 2018
Mentor - 2019

APSIT | Training and Placement Cell

- Graphic Designer
- Documentation

Achievements

Tantragyan 2017

2nd Prize at Tantragyan 2017 at Lokmanya Tilak College of Engineering.

Published Review Paper

All About Cloud: A Systematic Survey

Bloom's Taxonomy: Cognitive Domain

Transforming Agriculture with Technology

Workshops & Hackathon:

Attended 20+ workshops and 3+ hackathons and gained knowledge about various IT domains.

Coordinate various Campus drives and engage with various HRs and industry persons.

Other

Member of CSI (Computer Society of India- Mumbai Chapter)

Coordinator of ITSA (Information Technology Student Association) 2016-17

Contributed as Web Developer and Designer for APSIT in various college-level activities from 2017 - 2019.

Personal Details

Hobbies:

Sketching, Writing, and Travelling

Language:

English and Hindi

Art Page: @artistic.amit

Quote Page: @deep.thoughts.by.amit